



Company Sales Comparison Current Month YTD


		2009	2010	2011		
Keller Williams Realty Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 2256	
	Buyer	1087	1203	1016		
	Seller	1130	1239	1240		
	AVG \$					
	Buyer	\$241,233	\$248,471	\$258,626		
	Seller	\$249,625	\$251,707	\$260,169		
	MARKET % (UNITS)					
	Buyer	16.79%	16.68%	16.81%		
	Seller	17.33%	17.27%	20.00%		
	Market Share	17.06%	17.08%	18.43%		
CDOM						
Seller	70	65	78			


		2009	2010	2011		
Coldwell Banker Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 611	
	Buyer	323	366	290		
	Seller	349	359	316		
	AVG \$					
	Buyer	\$299,773	\$261,266	\$285,276		
	Seller	\$285,091	\$299,163	\$304,182		
	MARKET % (UNITS)					
	Buyer	4.99%	5.13%	4.90%		
	Seller	5.35%	5.00%	5.08%		
	Market Share	5.17%	5.07%	4.99%		
CDOM						
Seller	66	57	82			


		2009	2010	2011		
Re/Max Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 817	
	Buyer	350	362	317		
	Seller	508	518	500		
	AVG \$					
	Buyer	\$221,200	\$196,039	\$213,693		
	Seller	\$209,252	\$209,647	\$214,923		
	MARKET % (UNITS)					
	Buyer	5.87%	5.08%	5.24%		
	Seller	7.79%	7.22%	8.07%		
	Market Share	6.83%	6.15%	6.67%		
CDOM						
Seller	76	66	95			

		2009	2010	2011		
Moreland Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 189	
	Buyer	83	81	85		
	Seller	95	84	104		
	AVG \$					
	Buyer	\$418,168	\$439,608	\$613,588		
	Seller	\$457,575	\$585,158	\$513,959		
	MARKET % (UNITS)					
	Buyer	1.28%	1.14%	1.41%		
	Seller	1.46%	1.17%	1.68%		
	Market Share	1.37%	1.15%	1.54%		
CDOM						
Seller	79	63	61			


		2009	2010	2011		
Amelia Bullock Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 160	
	Buyer	75	92	57		
	Seller	91	78	103		
	AVG \$					
	Buyer	\$332,184	\$366,390	\$399,762		
	Seller	\$391,145	\$402,820	\$521,808		
	MARKET % (UNITS)					
	Buyer	1.16%	1.29%	0.84%		
	Seller	1.40%	1.06%	1.66%		
	Market Share	1.28%	1.17%	1.31%		
CDOM						
Seller	92	63	118			


		2009	2010	2011		
J.B. Goodwin Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 297	
	Buyer	131	184	173		
	Seller	123	145	124		
	AVG \$					
	Buyer	\$216,373	\$216,678	\$234,401		
	Seller	\$256,601	\$226,078	\$230,370		
	MARKET % (UNITS)					
	Buyer	2.02%	2.56%	2.66%		
	Seller	1.89%	2.02%	2.00%		
	Market Share	1.95%	2.30%	2.43%		
CDOM						
Seller	76	64	68			


		2009	2010	2011		
Turnquist Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 105	
	Buyer	51	63	45		
	Seller	63	45	57		
	AVG \$					
	Buyer	\$356,333	\$396,656	\$440,769		
	Seller	\$361,029	\$685,445	\$650,389		
	MARKET % (UNITS)					
	Buyer	0.79%	0.66%	0.79%		
	Seller	0.81%	0.64%	0.92%		
	Market Share	0.80%	0.76%	0.66%		
CDOM						
Seller	124	106	136			

		2009	2010	2011		
Prudential Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 279	
	Buyer	81	115	95		
	Seller	255	171	183		
	AVG \$					
	Buyer	\$228,006	\$229,079	\$249,429		
	Seller	\$158,871	\$231,454	\$220,002		
	MARKET % (UNITS)					
	Buyer	1.25%	1.61%	1.59%		
	Seller	3.91%	2.33%	2.55%		
	Market Share	2.59%	2.00%	2.28%		
CDOM						
Seller	66	45	62			

		2009	2010	2011		
Avenue One Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 77	
	Buyer	35	54	33		
	Seller	36	47	44		
	AVG \$					
	Buyer	\$407,462	\$496,042	\$849,121		
	Seller	\$571,959	\$580,607	\$635,815		
	MARKET % (UNITS)					
	Buyer	0.59%	0.76%	0.55%		
	Seller	0.55%	0.66%	0.71%		
	Market Share	0.57%	0.71%	0.63%		
CDOM						
Seller	45	65	74			

		2009	2010	2011		
Realty Austin Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 297	
	Buyer	57	95	191		
	Seller	30	67	108		
	AVG \$					
	Buyer	\$269,001	\$319,954	\$270,643		
	Seller	\$311,378	\$300,372	\$332,960		
	MARKET % (UNITS)					
	Buyer	0.65%	1.35%	3.16%		
	Seller	0.45%	0.93%	1.71%		
	Market Share	0.67%	1.14%	2.43%		
CDOM						
Seller	62	45	43			

		2009	2010	2011		
Goldwasser Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 90	
	Buyer	59	82	48		
	Seller	60	75	42		
	AVG \$					
	Buyer	\$228,822	\$226,425	\$277,915		
	Seller	\$226,930	\$238,226	\$296,476		
	MARKET % (UNITS)					
	Buyer	0.91%	1.15%	0.79%		
	Seller	0.92%	1.05%	0.68%		
	Market Share	0.92%	1.10%	0.74%		
CDOM						
Seller	31	65	22			

		2009	2010	2011		
Century 21 Sold Statistics 	UNITS				BUYER & SELLER TOTAL TRANSACTIONS 117	
	Buyer	37	30	60		
	Seller	57	84	57		
	AVG \$					
	Buyer	\$221,349	\$207,892	\$200,563		
	Seller	\$178,684	\$184,613	\$190,746		
	MARKET % (UNITS)					
	Buyer	0.57%	0.42%	0.99%		
	Seller	0.87%	1.17%	0.92%		
	Market Share	0.72%	0.80%	0.96%		
CDOM						
Seller	46	78	13			

		2009	2010	2011
Sellstate Sold Statistics	UNITS			
	Buyer	36	32	35
	Seller	35	41	27
	AVG \$			
	Buyer	\$215,097	\$145,165	\$171,333
	Seller	\$150,484	\$170,285	\$183,192
	MARKET % (UNITS)			
	Buyer	0.56%	0.45%	0.58%
	Seller	0.54%	0.57%	0.44%
	Market Share	0.55%	0.51%	0.51%
	CDOM			
	Seller	78	75	56



BUYER & SELLER
TOTAL TRANSACTIONS
62

		2009	2010	2011
Sotheby's Sold Statistics	UNITS			
	Buyer	64	50	30
	Seller	19	35	33
	AVG \$			
	Buyer	\$324,215	\$333,401	\$463,265
	Seller	\$459,095	\$380,020	\$549,027
	MARKET % (UNITS)			
	Buyer	0.57%	0.70%	0.50%
	Seller	0.29%	0.49%	0.53%
	Market Share	0.43%	0.59%	0.51%
	CDOM			
	Seller	29	29	71



BUYER & SELLER
TOTAL TRANSACTIONS
63

		2009	2010	2011
Avalar Sold Statistics	UNITS			
	Buyer	55	64	42
	Seller	64	67	32
	AVG \$			
	Buyer	\$246,553	\$287,919	\$274,399
	Seller	\$280,682	\$239,066	\$361,163
	MARKET % (UNITS)			
	Buyer	0.85%	0.80%	0.69%
	Seller	0.98%	0.93%	0.00%
	Market Share	0.92%	0.92%	0.60%
	CDOM			
	Seller	90	53	77



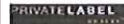
BUYER & SELLER
TOTAL TRANSACTIONS
74

		2009	2010	2011
One Percent Realty Sold Statistics	UNITS			
	Buyer	23	21	16
	Seller	22	35	26
	AVG \$			
	Buyer	\$189,543	\$198,892	\$277,340
	Seller	\$207,875	\$210,622	\$193,545
	MARKET % (UNITS)			
	Buyer	0.36%	0.29%	0.26%
	Seller	0.34%	0.49%	0.42%
	Market Share	0.35%	0.39%	0.34%
	CDOM			
	Seller	122	57	65



BUYER & SELLER
TOTAL TRANSACTIONS
42

		2009	2010	2011
Private Label Sold Statistics	UNITS			
	Buyer	10	52	31
	Seller	7	27	21
	AVG \$			
	Buyer	\$183,174	\$278,545	\$234,063
	Seller	\$210,664	\$280,569	\$279,907
	MARKET % (UNITS)			
	Buyer	0.15%	0.73%	0.51%
	Seller	0.11%	0.38%	0.34%
	Market Share	0.13%	0.55%	0.42%
	CDOM			
	Seller	0	48	56



BUYER & SELLER
TOTAL TRANSACTIONS
52

		2009	2010	2011
Exit Realty Sold Statistics	UNITS			
	Buyer	23	5	3
	Seller	18	3	3
	AVG \$			
	Buyer	\$205,182	\$197,760	\$278,000
	Seller	\$220,098	\$261,392	\$219,633
	MARKET % (UNITS)			
	Buyer	0.36%	0.07%	3.22%
	Seller	0.28%	0.04%	2.29%
	Market Share	0.32%	0.06%	0.00%
	CDOM			
	Seller	92	26	915



BUYER & SELLER
TOTAL TRANSACTIONS
6

		2009	2010	2011
Realty World Sold Statistics	UNITS			
	Buyer	8	5	10
	Seller	11	13	11
	AVG \$			
	Buyer	\$96,656	\$205,120	\$109,717
	Seller	\$110,827	\$134,655	\$112,743
	MARKET % (UNITS)			
	Buyer	0.12%	0.07%	0.17%
	Seller	0.17%	0.18%	0.16%
	Market Share	0.15%	0.13%	0.17%
	CDOM			
	Seller	147	0	62



BUYER & SELLER
TOTAL TRANSACTIONS
21

		2009	2010	2011
One Source Sold Statistics	UNITS			
	Buyer	11	10	12
	Seller	4	6	3
	AVG \$			
	Buyer	\$150,545	\$313,100	\$373,408
	Seller	\$135,525	\$253,992	\$323,233
	MARKET % (UNITS)			
	Buyer	0.17%	0.14%	0.20%
	Seller	0.06%	0.05%	0.05%
	Market Share	0.12%	0.11%	0.12%
	CDOM			
	Seller	148	4	3



BUYER & SELLER
TOTAL TRANSACTIONS
15

Total Sold Units	
YTD	0
	9,078